



Government of the Democratic Socialist Republic of Sri Lanka

Ministry of Industry and Entrepreneurship Development

INVITATION FOR EXPRESSION OF INTEREST (EOI)

	ASSIGNMENT NUMBER	ASSIGNMENT TITLE
(A)	MI/FIN/35/29/01	<b>Implementation of the Value Addition Project for Rock Phosphate Mined by Lanka Phosphate Limited Under the Public Private and People Partnership (PPPP) Method</b>

**Introduction and Objectives**

The Ministry of Industry and Entrepreneurship Development, Government of Sri Lanka, invites Expression of Interest (EOI) from qualified organizations for the **Implementation of the Value Addition Project for Rock Phosphate Mined by Lanka Phosphate Limited Under the Public Private and People Partnership (PPPP) Method** (“the Project”).

This Project aims to enhance rock phosphate processing capabilities by upgrading the Eppawala Rock Phosphate Production (ERP) Facility and establishing value-added fertilizer manufacturing in identified land in Kappalthurai, for which the Investor shall approximately indicate the required land extent based on proposed facility capacities and future expansion plans. The Project will be implemented through the Design, Build, Finance, Operate, and Maintain (DBFOM) model under the Public Private Partnership (PPP), where the Investor will be responsible for investment, development, and operation. The project period will be 30 years.

The Implementation of the Value Addition Project for Rock Phosphate represents a significant opportunity for both the Government of Sri Lanka and the Investor to collaborate on a strategic initiative that will strengthen domestic fertilizer production, support agricultural sustainability, and create economic benefits. We believe your expertise in mineral processing, infrastructure development, and the fertilizer industry positions your organization as a potential key partner in this endeavor.

## **Project Overview**

Under this Project, the Investor will be responsible for enhancing rock phosphate production capacity and establishing a comprehensive value addition process for rock phosphate mined in Sri Lanka. The Investor must:

1. Finance the upgrade of the Eppawala Rock Phosphate Production (ERP) Facility, which will be designed, built, operated, and maintained (DBOM) by Lanka Phosphate Limited (LPL).
2. Must propose the quantity of Eppawala Rock Phosphate required per annum to meet the domestic demand for Single Super Phosphate (SSP), as well as the quantity required for the production of other value-added products. The Investor must also specify the types of other products intended for manufacture.
3. Must design, build, finance, operate, and maintain (DBFOM) a Single Super Phosphate (SSP) manufacturing facility on identified land in Kappalthurai, initially using imported sulfuric acid.
4. To eliminate dependency on imports, the Investor must also design, build, finance, operate, and maintain (DBFOM) a sulfuric acid production plant, ensuring a stable and secure supply for SSP manufacturing. The quantity of rock phosphate to be supplied annually by Lanka Phosphate Limited (LPL) shall be based on the Investor's proposal, subject to technical feasibility, domestic requirements, and mutual agreement with the Government.
5. Specify a suitable transport method for rock phosphate, which may include using the existing railway line from Thalawa to Trincomalee or proposing an alternative transport solution that ensures efficient and cost-effective logistics.
6. Ensure that no raw phosphate (Eppawala Rock Phosphate) is exported. Only the excess SSP volume beyond local demand at the time of production will be eligible for export, thereby maximizing local value addition and economic benefits.

## **The Expression of Interest (EOI)**

The Expression of Interest (EOI) shall include comprehensive details on the following.

- a) General Information of the Company
- b) Legal Status
- c) Amount of Capital Assets or net worth
- d) Technical and Financial Capabilities
- e) Certified copies of audited financial statements for last three years with annual reports
- f) Experience in related operations during last eight years

Parties should be ready to furnish any additional information regarding the Company's present operation and technologies currently used.



### **Clarification on EOI Document and Pre -Proposal Meeting**

A Pre-Proposal Meeting will be held on 28 August 2025 at 1:00 p.m. Sri Lanka Standard Time (GMT+5:30) at the Auditorium of the Ministry. Interested parties may contact [procurementmic@gmail.com](mailto:procurementmic@gmail.com) to obtain further details regarding the meeting and to submit any queries or requests for clarification related to the EOI submission.

### **EOI Submission Details**

The detailed EOI submission document can be downloaded from the Ministry of Industry and Entrepreneurship Development website: <https://www.industry.gov.lk>.

- **Submission Deadline:** 02 October 2025, 2:00 p.m. (Sri Lanka Standard Time, (GMT+5:30))
- **Submission Address :**  
  
The Chairman,  
Cabinet Appointed Negotiation Committee,  
Ministry of Industry and Entrepreneurship Development,  
P.O. Box 570, No.73/1, Galle Road,  
Colombo 03, Sri Lanka
- **Submission Method :** By post, courier or hand delivery to the tender box available at the Procurement Division of the Ministry.
- **Contact Information :**  
  
Name : Mrs. Chathuri R. Mamuhewa  
Designation : Director (Restructuring)  
Contact No : +94 71 9322441  
Email : [ChathuriMamuhewa@gmail.com](mailto:ChathuriMamuhewa@gmail.com)

We invite capable and financially stable organizations with a proven track record to submit EOI as the first step in selecting a qualified partner for the Project.

Chairman,  
Cabinet Appointed Negotiation Committee for Implementation of the Value Addition Project for Rock Phosphate mined by Lanka Phosphate Limited  
Ministry of Industry and Entrepreneurship Development  
No. 73/1, Galle Road,  
Colombo 3.